2020年12月期 FY2020

ファクトシート Fact sheet



1. FINANCIAL HIGHLIGHTS

Unit: 100 millions of YEN		FY	19		FY20					
Offic. 100 Hillions of FEN	1st half	2nd	half	Full year	1st half	2nd	half	Full year		
Net sales	187,20	4	190,846	378,050	146,8	97	181,887	328,784		
Operating income	8,58	9	2,045	10,634	-3,873		-80	-3,953		
Operating income margin	4.69	6	1.1%	2.8%	-2.6%		0.0%	-1.2%		
Profit attributable to owners of parent	5,50	4	1,593	7,097	-6,266		-9,860	-16,126		
Unit: 100 millions of YEN		19		FY20						
OTIC: 100 THINIOUS OF TEN	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4		
Net sales	98,708	88,496	98,96	2 91,884	85,341	61,556	101,309	80,578		
Operating income	6,187	2,402	4,08	3 -2,043	-882	-2,991	7,152	-7,232		
Operating income margin	6.3%	2.7%	4.1%	6 -2.2%	-1.1%	-4.9%	7.1%	-9.0%		
Profit attributable to owners of parent	4,365	1,139	1,424	4 169	-243	-6,023	2,858	-12,718		

2. SALES AND OPERATING INCOME BY REGION

Unit: 100 millions of YEN			FY19		FY20					
Unit. 1	LOO THINIONS OF FEIN	1st half	2nd half	Full year	1st half	2nd half	Full year			
Japan	Net sales	61,812	59,138	120,950	47,004	47,394	94,398			
	Operating income	3,362	1,533	4,895	-1,509	-2,282	-3,791			
	Operating income margin	5.4%	2.6%	4.0%	-3.2%	-4.8%	-4.0%			
North America	Net sales	38,971	39,988	78,959	28,414	36,963	65,377			
	Operating income	-2,113	-3,856	-5,969	-2,134	-2,414	-4,548			
	Operating income margin	-5.4%	-9.6%	-7.6%	-7.5%	-6.5%	-7.0%			
EMEA	Net sales	46,651	48,954	95,605	37,094	50,248	87,342			
Operating income		1,046	1,820	2,866	737	3,835	4,572			
Operating income margin		2.2%	3.7%	3.0%	2.0%	7.6%	5.2%			
Greater China	Net sales	18,650	20,798	39,448	18,525	22,593	41,118			
	Operating income	3,165	2,233	5,398	2,133	2,172	4,305			
Operating income margin		17.0%	10.7%	13.7%	11.5%	9.6%	10.5%			
Oceania	Net sales	8,468	9,978	18,446	8,587	11,339	19,926			
	Operating income	1,037	907	1,944	1,087	1,620	2,707			
Operating income margin		12.3%	9.1%	10.5%	12.7%	14.3%	13.6%			
Southeast and	South Asia Net sales	5,552	5,752	11,304	3,663	4,890	8,553			
	Operating income	551	238	789	-71	223	152			
	Operating income margin	9.9%	4.1%	7.0%	-2.0%	4.6%	1.8%			
Others	Net sales	18,398	17,908	36,306	11,993	16,267	28,260			
	Operating income	779	31	810	-317	784	467			
	Operating income margin	4.2%	0.2%	2.2%	-2.6%	4.8%	1.7%			

Unit: 100 millions of YEN			FY	19		FY20					
		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4		
Japan	Net sales	33,073	28,739	30,552	28,586	30,325	16,679	23,983	23,411		
Operatii	ng income	2,229	1,133	1,895	-362	1,075	-2,584	-130	-2,152		
Operating incor	me margin	6.7%	3.9%	6.2%	-1.3%	3.5%	-15.5%	-0.5%	-9.2%		
North America	Net sales	19,847	19,124	21,170	18,818	15,666	12,748	20,384	16,579		
Operatii	ng income	-1,484	-629	-1,740	-2,116	-1,578	-556	-532	-1,882		
Operating incor	ne margin	-7.5%	-3.3%	-8.2%	-11.2%	-10.1%	-4.4%	-2.6%	-11.4%		
EMEA	Net sales	24,705	21,946	24,844	24,110	21,709	15,385	31,335	18,913		
Operatii	ng income	832	214	1,023	797	499	238	4,710	-875		
Operating incor	me margin	3.4%	1.0%	4.1%	3.3%	2.3%	1.5%	15.0%	-4.6%		
Greater China	Net sales	8,371	10,279	11,164	9,634	6,931	11,594	12,431	10,162		
Operatii	ng income	1,216	1,949	1,979	254	426	1,707	2,125	47		
Operating incor	ne margin	14.5%	19.0%	17.7%	2.6%	6.1%	14.7%	17.1%	0.5%		
Oceania	Net sales	4,521	3,947	4,177	5,801	4,742	3,845	5,508	5,831		
Operatii	ng income	628	409	371	536	542	545	834	786		
Operating income margin		13.9%	10.4%	8.9%	9.2%	11.4%	14.2%	15.1%	13.5%		
Southeast and South Asia Net sales		3,002	2,550	3,349	2,403	2,749	914	2,484	2,406		
Operati	ng income	430	121	322	-84	203	-274	196	27		
Operating income margin		14.3%	4.7%	9.6%	-3.5%	7.4%	-30.0%	7.9%	1.1%		
Others	Net sales	10,310	8,088	9,519	8,389	7,324	4,669	8,566	7,701		
Operatii	ng income	924	-145	728	-697	-92	-225	660	124		
Operating incor	ne margin	9.0%	-1.8%	7.6%	-8.3%	-1.3%	-4.8%	7.7%	1.6%		
Exchange Rate		<u></u>	FY1			C (FY2				
		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4		
USD		¥110.28	¥109.95	¥109.27	¥109.23	¥109.01	¥108.27	¥107.33	¥106.54		
EUR		¥125.65	¥124.44	¥122.78	¥122.46	¥120.58	¥119.78	¥121.22	¥121.97		
RMB		¥16.35	¥16.21	¥15.93	¥15.84	¥15.58	¥15.38	¥15.35	¥15.44		

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3. SEGMENT INFORMATION

Consolidated result Net sales 247,792 260,19 329,464 354,051 428,496 399,107 400,157 386,662 738,050 228,784 Operating income 136,682 18,663 26,515 30,466 27,442 19,571 10,515 10,634 -3,955 Japan Net sales 109,221 114,455 119,796 62,375 122,785 119,998 119,462 118,250 120,956 44,955 -2,78 4,995 2,874 4,995 2,874 4,995 2,874 4,995 2,874 4,995 2,87 -2,886 4,955 4,955 4,895 -1,27 6,836 6,281 5,866 4,055 4,895 -3,971 10,515 10,44 4,865 -4,958 -4,495 -4,958 -4,495 -4,495 -4,495 -4,495 -4,495 -4,495 -4,565 -4,565 -4,565 -5,575 10,970 10,629 10,563 95,605 -7,656 -4,520 -5,565 10,946 10,956 3,95,605	3. SEGMENT INFO											
Consolidated result Net sales 247,792 260,19 329,464 354,051 428,496 399,107 400,157 386,662 738,050 228,784 Operating income 136,682 18,663 26,515 30,466 27,442 19,571 10,515 10,634 -3,955 Japan Net sales 109,221 114,455 119,796 62,375 122,785 119,998 119,462 118,250 120,956 44,955 -2,78 4,995 2,874 4,995 2,874 4,995 2,874 4,995 2,874 4,995 2,87 -2,886 4,955 4,955 4,895 -1,27 6,836 6,281 5,866 4,055 4,895 -3,971 10,515 10,44 4,865 -4,958 -4,495 -4,958 -4,495 -4,495 -4,495 -4,495 -4,495 -4,495 -4,565 -4,565 -4,565 -5,575 10,970 10,629 10,563 95,605 -7,656 -4,520 -5,565 10,946 10,956 3,95,605	Unit: 100 n	nillions of YEN	FY11	FY12	FY13	FY14 ^{*1}	FY15	FY16	FY17	FY18	FY19 ^{*2}	FY20
Operating income 19,628 18,663 26,516 30,466 27,42 19,571 10,571 10,634 -3,952 Japan Net sales 109,221 114,455 119,796 82,575 122,785 119,996 119,825 119,825 119,825 119,825 119,825 119,825 119,825 129,835 4,835 4,835 4,835 4,835 4,835 4,395 4,395 Operating income margin 5.2.8 3.8% 2.2.5% -0.9% 1.9% 5.2.8 4,936 4,405 4,948 -3,951 Morth America - - - - - - 7,912 7,859 65,327 Operating income margin - - - - - - - - - - - - 10,520 10,536 87,323 Operating income margin 11,556 10,375 8,856 3,338 9,446 10,520 10,580 3,96,05 87,342 - - <td< td=""><td>Consolidated result</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>	Consolidated result											
Operating income 19,628 18,663 26,516 30,466 27,42 19,571 10,571 10,634 -3,952 Japan Net sales 109,221 114,455 119,796 82,575 122,785 119,996 119,825 119,825 119,825 119,825 119,825 119,825 119,825 129,835 4,835 4,835 4,835 4,835 4,835 4,395 4,395 Operating income margin 5.2.8 3.8% 2.2.5% -0.9% 1.9% 5.2.8 4,936 4,405 4,948 -3,951 Morth America - - - - - - 7,912 7,859 65,327 Operating income margin - - - - - - - - - - - - 10,520 10,536 87,323 Operating income margin 11,556 10,375 8,856 3,338 9,446 10,520 10,580 3,96,05 87,342 - - <td< td=""><td></td><td>Net sales</td><td>247,792</td><td>260,198</td><td>329,464</td><td>354.051</td><td>428,496</td><td>399,107</td><td>400.157</td><td>386,662</td><td>378.050</td><td>328,784</td></td<>		Net sales	247,792	260,198	329,464	354.051	428,496	399,107	400.157	386,662	378.050	328,784
Operating income margin 7.2% 8.6% 6.6% 6.4% 6.4% 2.7% 2.8% -1.2% Japan Net sales 109,21 114,45 119,76 82,575 122,78 119,969 119,462 118,250 120,950 94,395 Operating income margin 5.2% 3.8% 2.5% -0.9% 1.9% 5.2% 4.3% 4.0% -4.0% North America - <td></td>												
Japan Net sales 109,221 114,456 119,769 82,575 122,785 119,989 119,458 119,989 119,458 119,989 119,989 119,458 110,989 19,945 119,989 119,989 119,989 119,989 119,989 119,989 119,989 119,989 119,989 119,989 119,989 119,989 119,989 119,989 12,985 5,885 4,035 4,045 4,045 4,045 4,045 4,045 4,045 4,045 4,045 4,045 4,045 4,045 4,045 4,045 <td></td>												
Net sales 109,221 114,456 119,796 82,575 122,856 119,890 119,480 112,850 120,900 94,395 Operating income margin 5.2% 3.8% 2.5% 0.9% 1.9% 5.2% 4.9% 3.4% 4.0% 4.9% 3.4% 4.0% 4.9% 3.4% 4.0% 4.9% 3.4% 4.0% 4.9% 3.4% 4.0% 4.9% 3.4% 4.0% 4.0% 4.9% 3.4% 4.0%	lanan	operating meetic margin	71570	7.270	0.070	0.070	0.170	0.170	11.5 / 0	2.7 70	21070	1.270
Operating income margin 5,643 4,297 2,397 -7.14 2,291 6,281 5,886 4,035 4,035 -4,035 North America	Supun	Net sales	109 221	114 456	119 796	82 575	122 785	119 989	119 462	118 250	120 950	94 398
Operating income margin 5.2% 3.3% 2.5% 0.9% 1.9% 5.2% 4.9% 3.4% 4.0% 4.0% North America Net sales - - - - - 7 79,129 78,559 65,377 Operating income margin - - - - - 4,108 5,569 7,698 7,096 EMEA - - - - - - - 4,10,202 10,630 10,520 105,603 95,605 87,342 Operating income margin 11,5% 10,7% 8,852 10,949 11,602 105,603 95,605 44,572 Operating income margin - - - - 6,233 5,398 4,303 5,298 10,399 2,666 4,572 10,970 11,309 40,984 4,108 Greater China - - - - - 6,233 5,398 4,303 4,083 4,093 4,094 4,094												
North America North America - <td></td>												
Net sales -	North Amorica	operating income margin	J.270	5.070	2.370	-0.9%	1.970	J.270	4.9%	5.470	4.0%	-4.0%
Operating income -	North America	Not calor								70,120	79.050	65 277
Operating income margin -				-	-	-		-	-			
EMEA Net sales 61,027 61,835 85,235 104,791 116,022 107,601 105,283 95,605 87,342 Operating income 7,028 6,630 7,545 8,652 10,399 11,309 8,297 5,099 2,866 4,572 Greater China Net sales - - - - - 39,690 39,448 41,115 Operating income margin - - - - - - 39,690 39,448 41,115 Operating income margin - - - - - - 5,598 4,303 Oceania Net sales 10,770 11,762 15,105 - - - 15,398 10,570 13,376 10,588 19,944 4,902 Southeast and South Asia - - - - - 15,398 10,570 15,376 10,479 11,340 85,325 Operating income margin 24,270 21,898 21,499 </td <td></td> <td></td> <td></td> <td>-</td> <td>-</td> <td>-</td> <td></td> <td>-</td> <td>-</td> <td></td> <td></td> <td></td>				-	-	-		-	-			
Net sales 61,027 61,835 85,235 104,791 116,022 107,601 106,220 105,883 95,605 87,342 Operating income margin 11.5% 10.7% 8.9% 8.3% 9.4% 10.5% 7.8% 4.8% 3.0% 5.2% Greater China - - - - - - - 6,23 39,690 39,448 41,118 Operating income margin - - - - - 6,25 5,398 4,309 Oceania - - - - - - 6,253 5,398 4,309 Oceania - - - - - - 17,640 18,446 19,926 Operating income margin 24.49 2,18% 21.4% - - - 17,640 18,446 19,926 Southeast and South Asia - - - - - 10,4% 18,535 15,398 11,598 15		Operating income margin	-	-	-	-	-	-	-	-5.2%	-7.6%	-7.0%
Operating income margin 7,028 6,630 7,545 8,852 10,939 11,309 8,297 5,099 2,866 4,572 Greater China Net sales - 10,07 10,07 10,07 10,07 10,07 10,07 10,07 10,07 11,762 15,105 - - - - 10,07 10,07 10,07 10,07 10,07 10,07 10,07 10,07 10,07 10,07 10,07 10,07 10,07 10,07 10,07 - -	EMEA		64.007	64.025	05 005	101 701	116 000	107 (01	106 200	105 602	05 605	07.040
Operating income margin 11.5% 10.7% 8.9% 8.3% 9.4% 10.5% 7.8% 4.8% 3.0% 5.2% Greater China Net sales -												
Greater China Net sales -												
Net sales - 1 1 0 0 - - - - 1 1 0 0 - - - 1 1 0 0 - - 1 1 0 0 0 1 0 1 0 1 0 1 0 1 0 1 0 1 0 1 0 1 0 1 0 1 0 1 0 1		Operating income margin	11.5%	10.7%	8.9%	8.3%	9.4%	10.5%	7.8%	4.8%	3.0%	5.2%
Operating income Operating income margin -	Greater China											
Operating income margin - - - - - - 15.8% 13.7% 10.5% Oceania Net sales 10,270 11,762 15,105 - - - - 2,698 1,926 1,926 Operating income margin 24.89 2,564 3,230 - - - 2 2,698 1,944 2,700 Southeast and South Asia - 2.1.8% 21.4% - - - 9,514 11,304 8,553 Operating income margin - - - - - 9,614 11,304 8,553 Operating income margin - - - - - 9,614 18,593 152 Operating income margin - - - - - 10.4% 7.0% 1.8% Other regions - - - - - 1.348 810 467 Operating income margin - - - <td></td> <td></td> <td></td> <td>-</td> <td></td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> <td></td> <td></td> <td></td>				-		-	-	-	-			
Oceania Net sales 10,270 11,762 15,105 - - - - 17,603 18,446 19,926 Operating income margin 24,299 2,564 3,230 - - - - 17,603 18,446 19,926 Southeast and South Asia Net sales - - - - 15,305 10,576 13,6% Operating income margin - - - - - - 9,514 11,304 8,553 Operating income margin - - - - - 9,9514 11,304 8,553 Operating income margin - - - - - 986 789 12,54 Other regions Net sales - - - - - - 10,4% 7,0% 18,446 62,262 10,450 18,456 18,456 18,456 18,456 18,456 18,456 18,456 13,450 36,030 36,306				-	-	-	-	-	-			4,305
Net sales 10,270 11,762 15,103 - - - - 17,640 18,446 19,922 Operating income margin 24,899 2,564 3,230 - - - 2,698 1,944 2,707 Southeast and South Asia Image: Compariting income margin - - - - 15,3% 10,5% 13,6% Operating income margin - - - - - - 9,86 7,89 152 Operating income margin - - - - - - - 10,4% 7,0% 11,840 8,030 28,260 Other regions - - - - - - - 1,348 810 467 Operating income margin - - - - - - 1,348 810 467 Operating income margin - - - - - - - - - <t< td=""><td></td><td>Operating income margin</td><td>-</td><td>-</td><td>-</td><td>-</td><td>-</td><td>-</td><td>-</td><td>15.8%</td><td>13.7%</td><td>10.5%</td></t<>		Operating income margin	-	-	-	-	-	-	-	15.8%	13.7%	10.5%
Operating income 2,489 2,564 3,230 - - - 2,698 1,944 2,707 Southeast and South Asia - - - - - 15.3% 10.5% 13.6% Southeast and South Asia - - - - - 9,514 11,304 8,553 Operating income margin - - - - - 9,657 7,896 7,892 11,897 136,103 112,913 106,177 - - - - - - - - - - - - - - - <td< td=""><td>Oceania</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>	Oceania											
Operating income margin 24.2% 21.8% 21.4% - - - 15.3% 10.5% 13.6% Southeast and South Asia Net sales - - - - - - 9,514 11,304 8,553 Operating income margin - - - - - - 9,86 7,89 115.3% Other regions - - - - - - - 9,86 7,89 18.53 Other regions - - - - - - 10.4% 7,0% 1.8.95 Operating income margin - - - - - 10.4% 7,0% 1.8.90 2.8.90 1.8.90 2.8.90 2.8.90 1.8.90 2.8.90 1.7.90 3.8.00 2.8.90 1.7.90 3.8.90 2.2.9% 1.7.90 3.9.90 2.2.9% 1.7.90 3.9.90 2.2.9% 1.7.90 3.9.90 2.2.9% 1.7.90 3.9.90 2.2.9%		Net sales	10,270		15,105	-	-	-	-	17,640	18,446	
Southeast and South Asia Net sales - <		Operating income	2,489	2,564	3,230	-	-	-	-	2,698	1,944	2,707
Net sales Operating income - 9514 11,304 8,553 Other regions Net sales - - - - - - - - 10.4% 7.0% 1.8% Other regions Net sales - - - - - - - - 1.8% 0 467.0% 2.8% 2.8% 2.8% 2.8% 2.8% 2.8% 2.8% 2.8% 2.8% 2.8% 2.8% 2.8% 1.13,00 112,913 106,177 -		Operating income margin	24.2%	21.8%	21.4%	-	-	-	-	15.3%	10.5%	13.6%
Operating income Operating income margin -	Southeast and South As	sia										
Operating income margin - - - - - - 10.4% 7.0% 1.8% Other regions Net sales -		Net sales	-	-	-	-	-	-	-	9,514	11,304	8,553
Operating income margin - - - - - - 10.4% 7.0% 1.8% Other regions Net sales -		Operating income	-	-	-	-	-	-	-	986	789	152
Other regions Image: state			-	-	-	-	-	-	-	10.4%	7.0%	
Net sales - - - - - - - 38,001 36,306 28,260 Operating income -	Other regions											
Operating income Operating income margin -	5	Net sales	-	-	-	-	-	-	-	38,001	36,306	28,260
Operating income margin -			-	-	-	-	-	-	-			467
Americas Net sales 59,002 67,079 94,493 118,879 136,103 112,913 106,177 Operating income 3,706 4,747 8,320 10,935 1,499 862 2,360			-	-	-	-	-	-	-			
Net sales 59,002 67,079 94,493 118,879 136,103 112,913 106,177 Operating income margin 6.3% 7.1% 8,320 10,935 1,499 862 2,360 Operating income margin 6.3% 7.1% 8.8% 9.2% 1.1% 0.8% 2.2% Oceania/Southeast and South Asia - - 18,559 22,472 24,039 27,659 Operating income margin - - 18,559 22,472 24,039 27,659 Operating income margin - - 17,5% 15.9% 15.1% 14.7% <td>Americas</td> <td>operating meetine margin</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>01070</td> <td>21270</td> <td>117 70</td>	Americas	operating meetine margin								01070	21270	117 70
Operating income Operating income margin 3,706 4,747 8,320 10,935 1,499 862 2,360 - - - Operating income margin 6.3% 7.1% 8.8% 9.2% 1.1% 0.8% 2.2% - - - - Oceania/Southeast and South Asia - - - 18,559 22,472 24,039 27,659 - - - Operating income - - 18,559 3,572 3,630 4,056 - - - Operating income margin - - 17,5% 15.9% 15.1% 14.7% -	, incheas	Net sales	59 002	67 079	94 493	118 879	136 103	112 913	106 177	_		-
Operating income margin 6.3% 7.1% 8.8% 9.2% 1.1% 0.8% 2.2% - - - Oceania/Southeast and South Asia Image: South Asia											-	_
Oceania/Southeast and South Asia Image: Met sales I												_
Net sales 18,559 22,472 24,039 27,659 Operating income 3,245 3,572 3,630 4,056 Operating income margin 17.5% 15.9% 15.1% 14.7% East Asia 17.5% 31,494 41,945 43,474 49,131 Operating income 1,042 916 1,253 2,328 4,642 4,997 5,097 Operating income margin 7.8% 5.2% 5.3% 7.4% 11.1% 11.5% 10.4% Other business(HAGLÖFS)	Oceania/Southeast and		0.570	7.170	0.070	9.270	1.1 70	0.0 /0	2.270			
Operating income Operating income margin - - 3,245 3,572 3,630 4,056 - - - Operating income margin - - 17.5% 15.9% 15.1% 14.7% - - - East Asia - - 0 - </td <td>occarna, Southeast dilu</td> <td></td> <td></td> <td></td> <td></td> <td>18 550</td> <td>22 122</td> <td>24 030</td> <td>27 650</td> <td></td> <td></td> <td></td>	occarna, Southeast dilu					18 550	22 122	24 030	27 650			
Operating income margin - - 17.5% 15.9% 15.1% 14.7% - - - East Asia Image: Margin of the sales 13.292 17.455 23.768 31.494 41.945 43.474 49.131 - <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>-</td></t<>												-
East Asia Image: Net sales												_
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Operating income margin 1,042 916 1,253 2,328 4,642 4,997 5,097 - - - Operating income margin 7.8% 5.2% 5.3% 7.4% 11.1% 11.5% 10.4% - - - Other business(HAGLÖFS) r r 8,200 10,802 11,822 11,176 9,163 9,238 - - - Other business(HAGLÖFS) r r 8,200 10,802 11,822 11,176 9,163 9,238 -	East Asid	Nist - 1	12 202	17 455	22.700	21 40 4	41.045	42 474	40 121			
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Operating income margin -2.7% -0.7% -5.3% -7.0% -6.0% -4.6% -2.7% - - Asia Pasific											-	-
Asia Pasific												-
		Operating income margin	-2.7%	-0.7%	-5.3%	-7.0%	-6.0%	-4.6%	-2.7%	-	-	-
	Asia Pasific											
		Net sales	-	-	-	-	-	-	-	-	-	-
Operating income				-		-	-	-		-	-	-
Operating income margin		Operating income margin	-	-	-	-	-	-	-	-	-	-

*2 The Group's reportable segments were reclassified from FY2019 into "Japanese region," "North American region," "European region" (including the Middle East and Africa), "Greater China region," "Oceanian region," "Southeast and South Asian region," and "Other regions." In line with this change, subsidiaries in South America, which previously fell under the "American region," have been transferred to "Other regions." Segment information for FY2018 presented has been prepared based on the new classification.

4. OTHER INFOFORMATION

	FY11	FY12	FY13	FY14 ^{*1}	FY15	FY16	FY17	FY18	FY19	FY20
Consolidated financial position										
Net income per share	¥66.55	¥72.65	¥84.96	¥117.40	¥53.93	¥82.01	¥68.33	¥-107.59	¥37.91	¥-88.17
Diluted net income per share	-	-	¥84.56	¥110.91	¥50.88	¥77.41	¥64.42	-	¥37.47	-
ROE	12.2%	11.6%	11.2%	12.4%	5.1%	7.8%	6.5%	-11.2%	4.5%	-11.6%
ROA	6.1%	6.0%	5.7%	6.6%	2.9%	4.5%	3.8%	-6.2%	2.3%	-5.0%
Ratio of operating income to net sales	7.9%	7.2%	8.0%	8.6%	6.4%	6.4%	4.9%	2.7%	2.8%	-1.2%
Price-earnings ratio	14.1倍	21.7倍	23.9倍	24.7倍	46.8倍	28.5倍	26.3倍	-	47.9倍	-
Shareholders' equity ratio	50.8%	53.1%	49.9%	56.5%	57.8%	58.3%	57.3%	54.1%	48.0%	37.9%
Net assets per share	¥569.39	¥685.10	¥834.68	¥1,058.94	¥1,045.02	¥1,053.28	¥1,051.45	¥873.43	¥830.40	¥689.57
Dividends										
Cash dividend per share (Annual)	¥12.00	¥12.00	¥17.00	¥23.50	¥23.50	¥23.50	¥23.50	¥24.00	¥30.00	¥24.00
Total dividend amount(Annual)	2,275	2,275	3,227	4,460	4,460	4,460	4,460	4,528	5,555	4,393
Dividend payout ratio (Consolidated)	18.0%	16.5%	20.0%	20.0%	43.6%	28.7%	34.4%	-	79.1%	-
Ratio of dividends to net assets (Consolidated)	2.2%	1.9%	2.2%	2.5%	2.2%	2.2%	2.2%	2.5%	3.5%	3.2%
Other indicators										
Consolidated number of subsidiaries and affiliates	51	48	50	48	46	51	54	52	56	62
Consolidated number of Employees	5,906	5,937	6,585	7,484	7,263	7,864	8,586	8,823	9,039	8,904
Consolidated DTC Sales Ratio	4.1%	5.6%	7.4%	10.7%	13.0%	19.5%	21.4%	25.7%	30.4%	33.2%

*1 Because the fiscal year ending December 31, 2014 is a transitional period for the change in the fiscal year end, the domestic group companies cover nine months from April 1 to December 31, and overseas group companies cover twelve months from January 1 to December 31.